



# Edible Oils 101

## Seminar Overview

Our Edible Oils 101 seminar provides comprehensive coverage of the U.S. edible oils market, as well as the influence of major global producers like South America and Asia. The U.S. is a top producer of edible oils, from soybean to cottonseed and more, but learning the ins and outs of so many markets can be challenging. This seminar will bring you up to speed about domestic market factors, global edible oils competition, and consumption trends to watch. We can construct targeted seminars to provide the most beneficial information.

Please contact us for more information.

## The U.S. Oilseed Industry

### Overview of U.S. Edible Oils

#### Soybean Oil

- Soybean Supply and Demand
- Soybean Production & Crush
- Soybean Exports
- Soybean Supply / Demand Forecast (5-year)

#### Soybean Oil Supply & Demand

- Soy Oil Production Including Crush Yields
- Food use

### Soybean Oil Supply & Demand - continued

- Biodiesel
- Soybean Oil Exports
- Monthly Soybean Crush & Soy Oil Stocks
- Soybean Oil Supply / Demand Forecast (5-year)
- Soybean Meal's Importance Relative to Soybean Oil

#### Corn Oil

#### Cottonseed Oil

## Major Global Producers

### Canada & Europe

- Canola Oil

### South America

- Soybean Oil
  - Significance of Argentina & Brazil Production
- Sunflower Oil
  - Significance of Argentina

### Asia

- Palm & Palm Kernel Oils
  - Production
  - Significance of Indonesia & Malaysia
- Coconut Oil
  - Production
  - Significance of the Philippines

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## Seminar Overview Continued

### Edible Oil Applications & Consumption

#### Food Use

- Oil Types
- Applications

#### Industrial Use

- Biodiesel
- Other Industrial Applications

#### Global Demand for Edible Oils

### Edible Oil Pricing

#### Pricing Dynamics

- Production & Production Factors
- Independent Drivers
  - Domestic & Export Demand
- Energy Demand Prices
- Substitutability

#### Basis

##### Historical U.S. Pricing

- Soybean Oil, Canola Oil, Corn Oil,
- Cottonseed Oil, Sunflower Oil, Palm Oil,
- Palm Kernel Oil, Coconut Oil